

Organized Symposium in IBES Track  
AAEA Meetings, Denver CO  
August 1-2, 2004

Title: An Interdisciplinary Rethinking of Neoclassical Economics Behavioral Assumptions  
for Improved Science and Policy

A number of economists as well as psychologists and decision theorists are engaged in the process of rethinking the standard neoclassical economics assumptions of rational behavior. In the interest of better social science and policy, alternative assumptions are being tested to see if they facilitate improved description, prediction and control of real world economic phenomena. The speakers/panel members in this symposium are both from within and outside the discipline of economics and all have active research programs related to our topic. They will each make short, 10 - 12 minute statements based on a current research effort and we will then form a panel and engage the audience in discussion.

Organizer and Moderator: Fred J. Hitzhusen, The Ohio State University

Panel Members:

Tim Haab, AEDE Dept, OSU "Social Norms and Illicit Behavior"

Hal Arkes, Dept of Psychology, OSU "The Desire Not to Waste vs. The Desire for New Things"

Joe Arvai, School of Natural Resources, OSU "Decision Structure as a Means of Alleviating Embedding in Environmental Evaluation"